



News release

Aastra Gains Momentum in China by Winning COMAC Tender

Dallas, TX, August 2, 2012 – Following a competitive tender, Commercial Aircraft Corporation of China Ltd. (COMAC) has selected Aastra's MX-ONE[®] enterprise call manager for its research center in Beijing.

This high profile customer win, which Aastra secured by working closely with its Chinese partner, Vsoon Network & Technology, follows a series of new client wins for Aastra in the region.

Tao Qing, Managing Director at Aastra, Beijing stated, "We work closely with our local partners to promote the benefits of Aastra solutions like the MX-ONE and are delighted to be winning new clients through this joint approach, strengthening our position in China. COMAC is a prestigious, highly respected organization and we look forward to a growing relationship with them."

Mr. Li, Head of Communications at COMAC, commented, "We selected Aastra as we were impressed by the MX-ONE's quality, reliability and scalability. The deployment went very smoothly."

The Aastra MX-ONE is a highly scalable and flexible call manager sold in over 130 countries with a complete suite of Unified Communications (UC) applications such as unified messaging, conferencing and collaboration – all aimed at reducing costs and improving efficiency and productivity.

COMAC is a Chinese aircraft manufacturer engaged in the research, manufacture and flight tests of civil aircraft and related businesses. More recently COMAC has been promoting its narrow-body C919 on the global aircraft market. COMAC adopts an "airframer-suppliers" model, focusing on aircraft design, final assembly and manufacture of aircraft, marketing and customer service, and acquisition of certification.

About Aastra USA

Aastra USA Inc. is the US business unit of Aastra Technologies Limited, a company at the forefront of the enterprise communication market. Headquartered in Concord, Ontario, Canada, Aastra develops and delivers innovative communications products and applications for businesses. Aastra's operations are truly global with more than 50 million installed lines around the world and a direct and indirect presence in more than 100 countries. Aastra is entirely dedicated to enterprise communications and offers IP telephony and Unified Communications solutions individually tailored to satisfy its customers' requirements. These range from feature-rich call managers for small and medium businesses and highly scalable ones for large enterprises, associated UC applications, integrated mobility, multimedia call center solutions and high definition video communications to a wide selection of desk phones and cordless terminals. With a strong focus on open standards, Aastra enables enterprises to communicate and collaborate more efficiently. For additional information on Aastra, visit our website at www.aastrausa.com.

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